





June 4, 2007 (JASDAQ 6890)

http://www.ferrotec.co.jp/

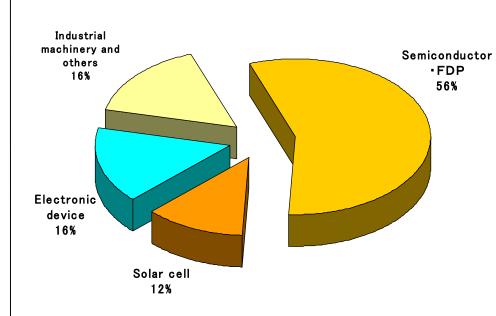
- 1. This fiscal year results cover twelve months period from April to March of Ferrotec, and twelve months period from Jan. to Dec. of consolidated subsidiaries and affiliated companies included in investment profit loss in equity method.
- 2. These materials were prepared for the purpose of providing information regarding the company's results of operations for the fiscal year ended March 31, 2007. These materials were prepared based on information available as of May 25, 2007. All opinions, forecasts and other forward-looking statements are based on management's judgments in accordance with materials available at that time and may be changed without prior notice.

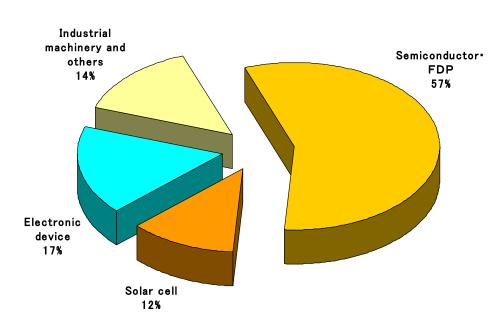
# Sales by industry sector



FY March 2007 Sales 32.5 billion yen

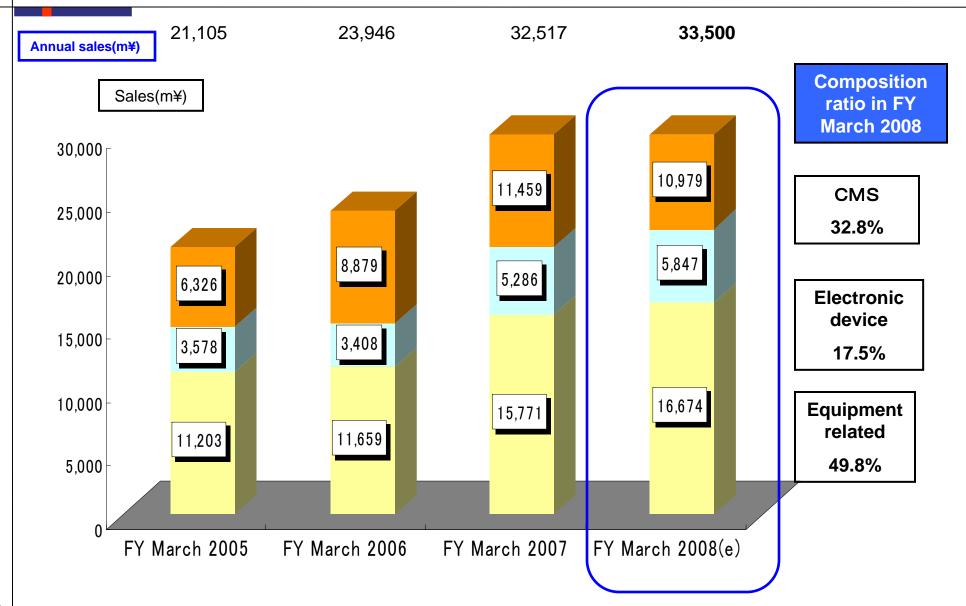
FY March 2007(plan)
Sales 33.5 billion yen





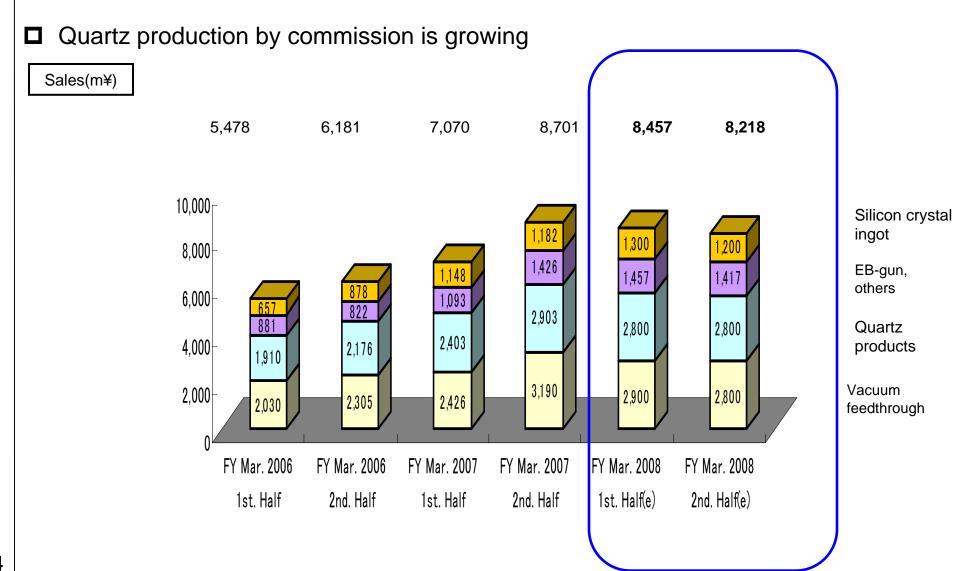
# Sales trend by segment





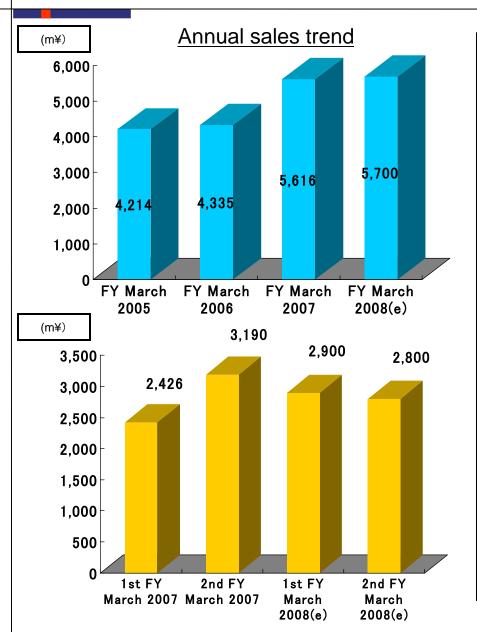
### **Equipment related sales by product**





### Status of Vacuum Feedthroughs and Outlook





#### 1. Results in year ended March 2007

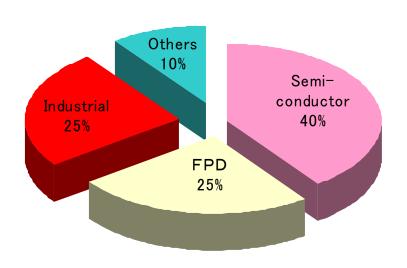
- •Steady recovery backed by growth in capital expenditures
- Strong in all regions: Japan, Asia, Europe/U.S.
   PDF related products enter the adjustment stage from year end in Japan
- Established Ferrotec Taiwan
- Merged Ferrotec Precision (Hub factory)

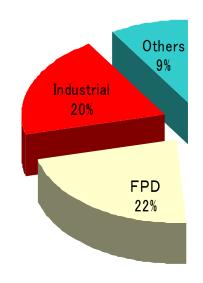
#### 2. Outlook for year ending March 2008

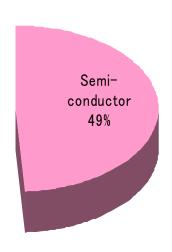
- •Still strong in U.S.
- •FPD related sales in Japan tend to be sluggish. Recovery is expected in year end.
- Strong in Ferrotec Taiwan
- •Establish Ferrotec Korea in April as manufacturing base
- •Reinforcement of sales for industries other than current customers
- •From single product to module product

### Vacuum Feedthrough Sales by Category







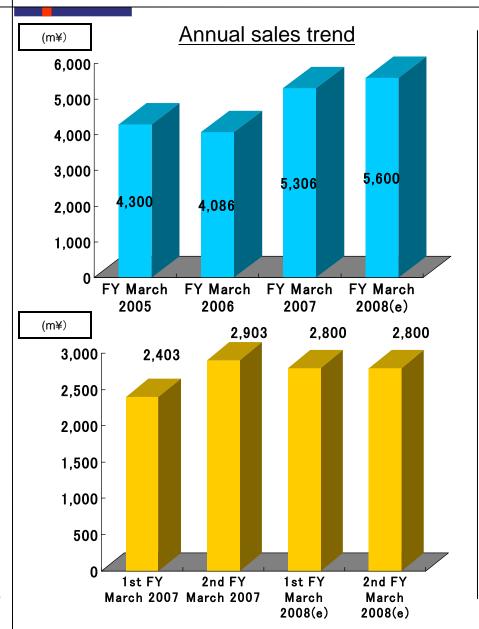


FY March 2006 Sales 4.3 b¥ FY March 2007 Sales 5.6 b¥

Industrial: Industrial Vacuum Equipment Others: Aero, Medical,

### Status of Quartz Products and Outlook





#### 1. Results in year ended March 2007

- Growth in orders for 300mm products due to start of major capital expenditures for 300mm equipment in Japan and other countries
- •Still strong OEM demand from large companies worldwide in spite of the slight slowing down of some semiconductor makers
- Sales resulting from stepped-up sales activities within China

#### 2. Outlook for year ending March 2008

- Enhancement of production capacity in China
- •Continued strong demand for U.S customers. Further expansion in China.
- Still strong OEM demand from large companies
- Expected orders form Taiwan foundries due to the establishment of Ferrotec Taiwan

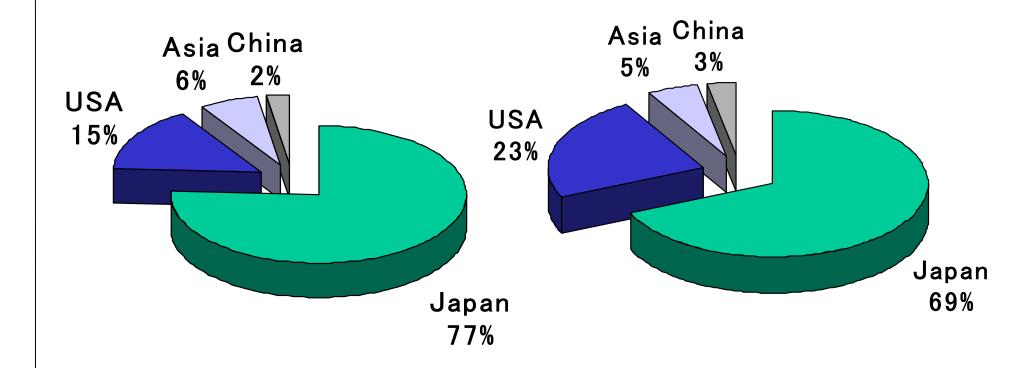
FY March 2006

Sales 4.1 b¥



FY March 2007

Sales 5.3 b¥

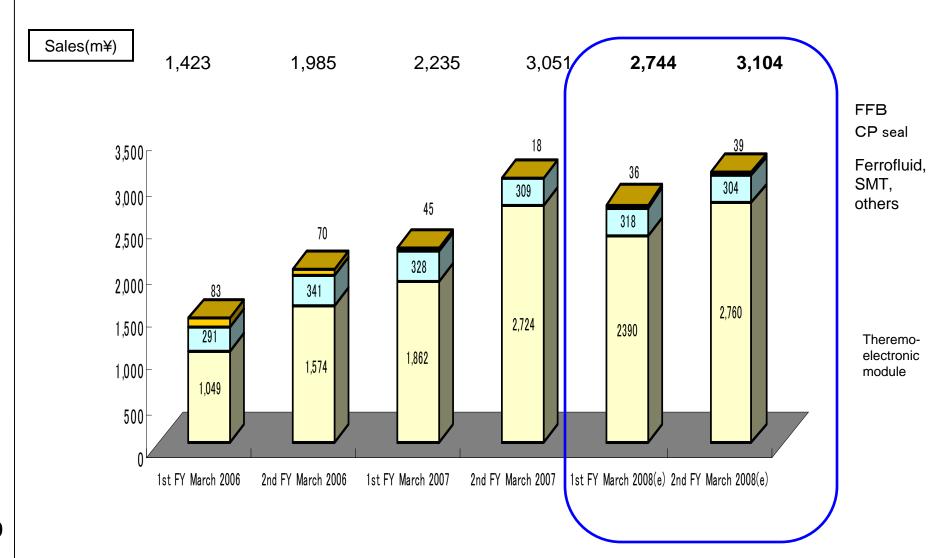


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### **Electronic device related sales by product**

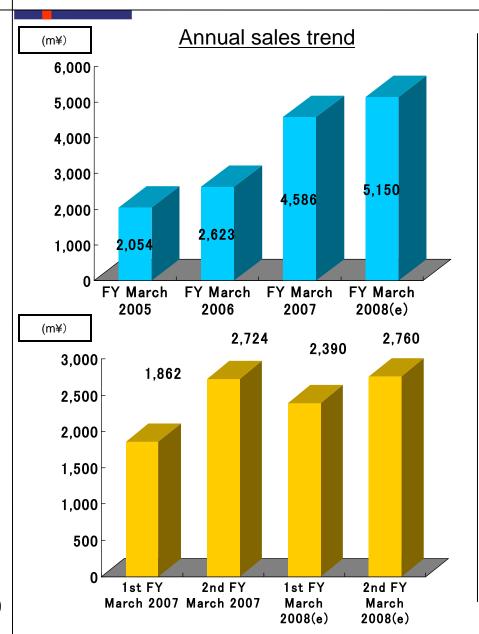


■ Expects that theremo-electronic module grows in second half



### Status of Thermoelectric Module Products and Outlook





#### 1. Results in year ended March 2007

Thermo-controlled automobile seats(CCS:Climate Control System)

- Cost of raw materials remains high; prices have been raised to offset some cost increases
- Demand has started rising for seats used by Japanese automakersSUV and Europe automakers

#### **Others**

- Market is expanding to include laser devices, CCDs and others in addition to semiconductors
- Strong in biochemical and home users

### 2. Outlook for year ending March 2008

Thermo-controlled automobile seats(CCS:Climate Control System)

Steady growth

#### **Others**

- Expected expansion for home appliance makers
- •Expected further expansion for medical, biochemical and photology, which require high performance

Expected overall strong demand

### Theremo-electric Modules sales by category



FY March 2006 Sales 2.6 b¥

Optical communication

3% Others

Consumer

4%

Science

4%

Biochemical

7%

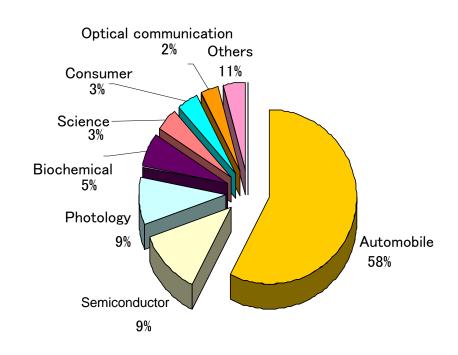
Photology

8%

Semiconductor

12%

FY March 2007 Sales 4.5 b¥



## Car type adopting CCS



■ American, Japanese and European manufacturers are increasingly adopting CCS

Car type adopting CCS (Source : AMERIGON HP, April 2007)

	Model	Auto Maker
1	Lincoln Navigator SUV	Ford
	Ford Expedition SUV	Ford
3	Lincoln Aviator SUV	Ford
4	Lincoln LS luxury sedan	Ford
5	Mercury Monterey minivan	Ford
6	Lincoln Zephyr luxury sedan	Ford
7	Cadillac XLR roadster	GM
8	Cadillac Escalad	GM
9	Cadillac Escalade EXT	GM
10	Cadillac Escalade ESV	GM
11	Cadilac DTS luxury sedan	GM
12	Buick Lucerne luxury sedan	GM
13	Hyndai Equus luxury sedan	Hyundai
14	Infinity M45 luxury sports sedan	Nissan
15	Infinity Q45 luxury sedan	Nissan
16	Nissan Cima luxury sedan	Nissan
17	Nissan Fuga mid-sized sedan	Nissan
18	Lexus LS 430 luxury sedan	Toyota
19	Toyota Celsior luxury sedan	Toyota
20	Toyota Century luxury limousine	Toyota
21	Lexus LS 460 luxury sedan	Toyota
22	Lexus LS 460L luxury sedan	Toyota
23	Range Rover SUV	Land Rover
24	Jaguar XJ	Jaguar

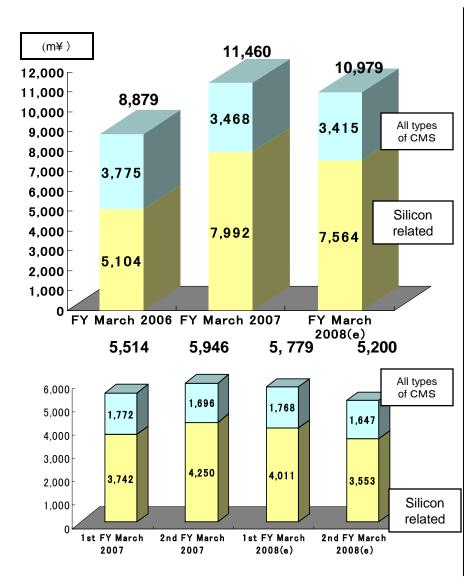






### Status of the CMS Business





#### Description of the CMS Business

• All types of CMS: Cleansing of equipment parts, production of machine tools, others

#### 1. Status of FY March 2007 (All types of CMS)

#### Equipment parts cleansing:

•Strong orders from semiconductor and LCD manufacturers, mainly in the Shanghai area

#### Machine tool production:

•Continue OEM production for Taiwan machine tool companies of products sold in U.S.

#### Start-up of new Shanghai factory

Operations at Shanghai Hanhong Precision Machinery began

#### 2. Outlook of FY March 2008 (All types of CMS)

#### Equipment parts cleansing:

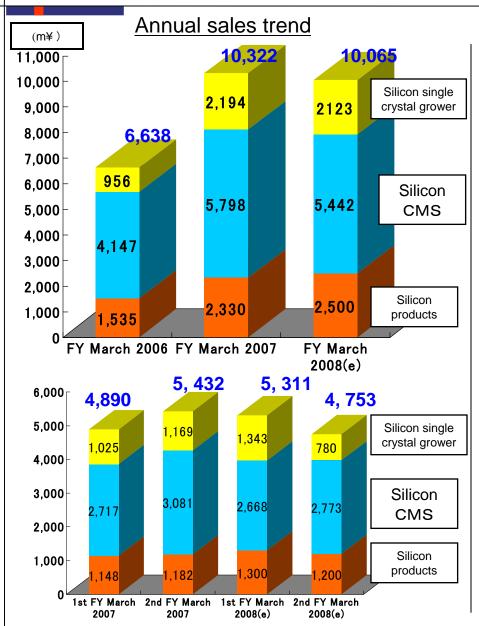
Weak demand due to the slump of DRAM

#### Machine tool production:

Continued orders from machine tool makers in Taiwan and Japan

### Status of Silicon-related Business and Outlook





#### 1. Status of FY March 2007

#### Silicon products:

- Developing relationships with large solar cell manufacturers
- •Orders and shipments increasing because of growing demand from semiconductor manufacturers

#### Silicon CMS:

Increased production due to capacity shift to Shanghai

#### Silicon single crystal growing:

- Increased order from major Chinese makers
- Increase of annual shipment

#### 2. Outlook of FY March 2008

#### Silicon products:

- Demand for solar cell to be the same level due to shortage of raw materials
- Demand for semiconductor will increase owing to increase of production and market share

#### Silicon CMS:

Influence by inventory adjustment of major customers

#### Silicon single crystal growing:

- Announcement of new type for 8 inches at Shanghai
- •Wait-and-see stance on capital investment due to shortage of raw materials

# Strategies for Products Associated with Solar Cells





crucible

#### **Component Product used**

Top rotating section Vacuum feedthrough

Hot zone Ferrotec-developed product

**Crucible Quartz product** 

Lower rotating section Vacuum feedthrough

Controller Ferrotecdeveloped product



#### Solar cell silicon single crystal grower business:

- Produce silicon single crystal at Shanghai
- •Started contract manufacturing with materials provided by customers
- •Enhance production capacity of silicon single crystal

#### Silicon single crystal grower equipment development business

- •Increase of monthly output capacity: 10 machines
- •Announcement of full-automatic machine for 8 inch size crystal
- •Production and sales of models according to customers' demand

#### Silicon single crystal grower support business

- Begin manufacturing and shipping crucibles (disposable) for pulling equipment
- Begin manufacturing carbon parts (requires periodic replacement) for this equipment
- Perform training of equipment operators
- Maintenance services for equipment

#### Silicon single crystal grower solution business

- Consulting of factory construction, design and equipment purchase
- Operation support(training of operators, maintenance)
- Operation and guidance of factory with guaranteed yield



### Strategies for Products Associated with Solar Cells



### 2. Solar cell assembly stage

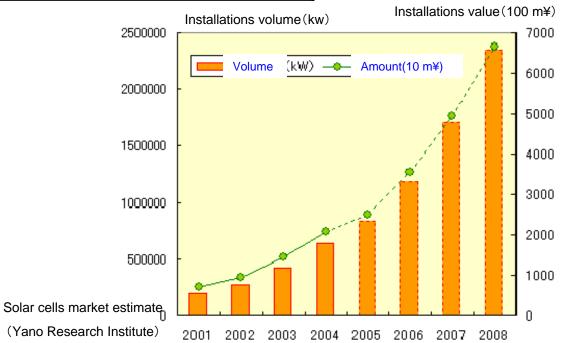
Offering solutions extending from manufacturing to assembly primarily for silicon single crystal grower in this growing market

Process	Polysilicon	Single crystal ingot	Substrate (wafer)	Cells	Modules	Panels
Task	Chemical synthesis	Pulling	Slicing/ Polishing	PN bonding /Electrode formation	Array/Wiring	Assembly
Action	-	Completed	-	ı	_	1
Strength	-	Uses Ferrotec equipment	_	_	_	_



Silicon single crystal grower equipment	Operating support
Supply of parts/Assembly	Maintenance/Tr aining
Completed	Started

Offering a total range of solutions for the support of silicon crystal ingot production





# Business performance (FY March 2007 vs. 2008)

(m¥

							(111+)
		FY March 2007		FY March 2008(e)			
		Amount	(%)	Amount	(%)	Change	(%)
Sales		32,517	100.0	33,500	100.0	983	3.0
	Vacuum feedthrough	5,616	17.3	5,700	17.0	84	1.5
	Quartz	5,306	16.3	5,600	16.7	294	5.5
	EB-gun•others	2,519	7.7	2,874	8.6	355	14.1
	Silicon crystal ingot	2,330	7.2	2,500	7.5	170	7.3
	Equipment related	15,771	48.5	16,674	49.8	903	5.7
	CP seal•FFB	63	0.2	75	0.2	12	19.0
	Theremo module	4,586	14.1	5,150	15.4	564	12.3
	Ferrofluid,SMT, others	637	2.0	622	1.9	△ 15	△ 2.4
	Electronic device	5,286	16.3	5,847	17.5	561	10.6
	CMS	11,459	35.2	10,979	32.8	△ 480	△ 4.2
Gross Profits		9,040	27.8	9,250	27.6	210	2.3
SG&A		6,751	20.8	6,900	20.6	149	2.2
Operating Profits		2,288	7.0	2,350	7.0	62	2.7
Ordinary Profits		2,081	6.4	2,150	6.4	69	3.3
Net income		1,703	5.2	1,350	4.0	△ 353	△ 20.7
Capital investment		3,263	_	2,500	7.5	△ 763	△ 23.4
Depreciation		1,807	_	1,900	5.7	93	5.1



### Business performance (FY March 2008 1st. half vs. 2nd. half)

(m¥)

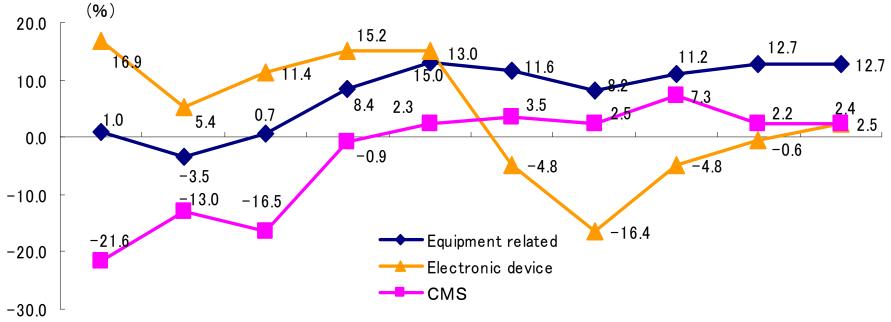
							(III <del>‡</del> )
		FY March 20	008 1st. Half	FY March 2	2008 2nd. H	alf	
		Amount	(%)	Amount	(%)	Change	(%)
Sales		16,980	100.0	16,520	100.0	-460	△ 2.7
	Vacuum feedthrough	2,900	17.1	2,800	16.9	Δ 100	△ 3.4
	Quartz	2,800	16.5	2,800	16.9	0	0.0
	EB-gun•others	1,457	8.6	1,417	8.6	△ 40	△ 2.7
	Silicon crystal ingot	1,300	7.7	1,200	7.3	△ 100	△ 7.7
	Equipment related	8,457	49.8	8,218	49.7	△ 239	△ 2.8
	CP seal • FFB	36	0.2	39	0.2	3	8.3
	Theremo module	2,390	14.1	2,760	16.7	370	15.5
	Ferrofluid,SMT, others	318	1.9	304	1.8	△ 14	△ 4.4
	Electronic device	2,744	16.2	3,104	18.8	360	13.1
	CMS	5,779	34.0	5,200	31.5	△ 579	△ 10.0
Gross Profits		4,680	27.6	4,570	27.7	Δ 110	△ 2.4
SG&A		3,450	20.3	3,450	20.9	0	0.0
Operating Profits		1,230	7.2	1,120	6.8	Δ 110	△ 8.9
Ordinary Profits		1130	6.7	1,020	6.2	Δ 110	△ 9.7
Net income		690	4.1	660	4.0	△ 30	△ 4.3
Capital investment			0.0		0.0	0	#DIV/0!
Depreciation			0.0		0.0	0	#DIV/0!

### Operating Margin by Business Segment



- Equipment related business in excellent condition
- Electronic device business turned into the black because of recovery of thermo electronic module
- CMS contributes to expansion of operating profits

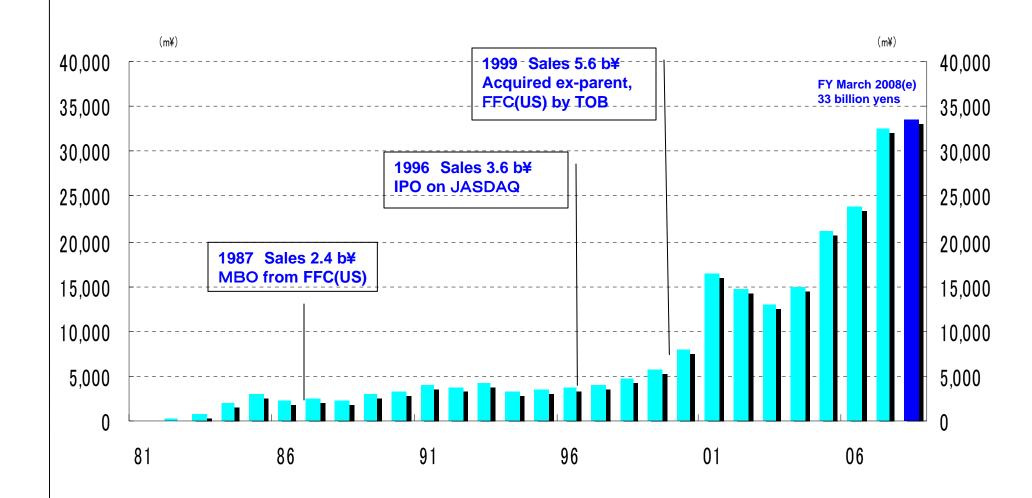
Operating profit margin(%)



FY Mar. 2003 2nd. 2004 1st. 2004 2nd. 2005 1st. 2005 2nd. 2006 1st. 2006 2nd. 2007 1st. 2007 2nd. Half Half Half Half Half Half Half Half Half Half

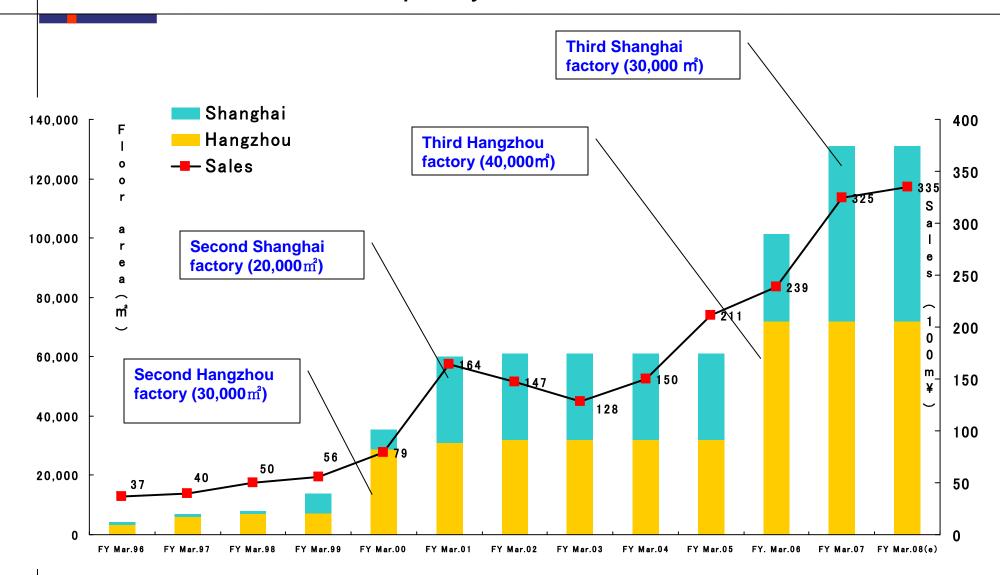
# Long term sales trend





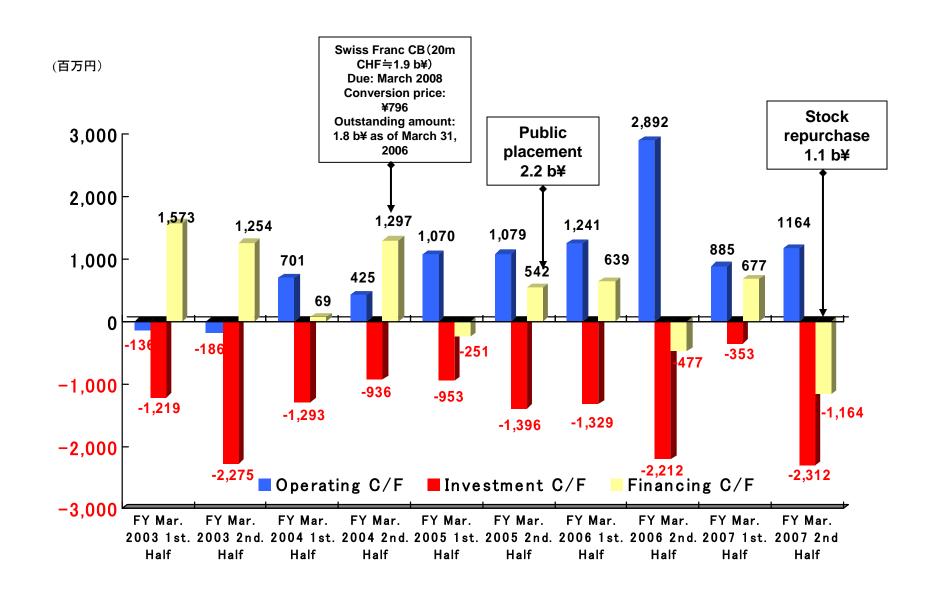
# Growth in Production Capacity in China





### Cash Flow trend

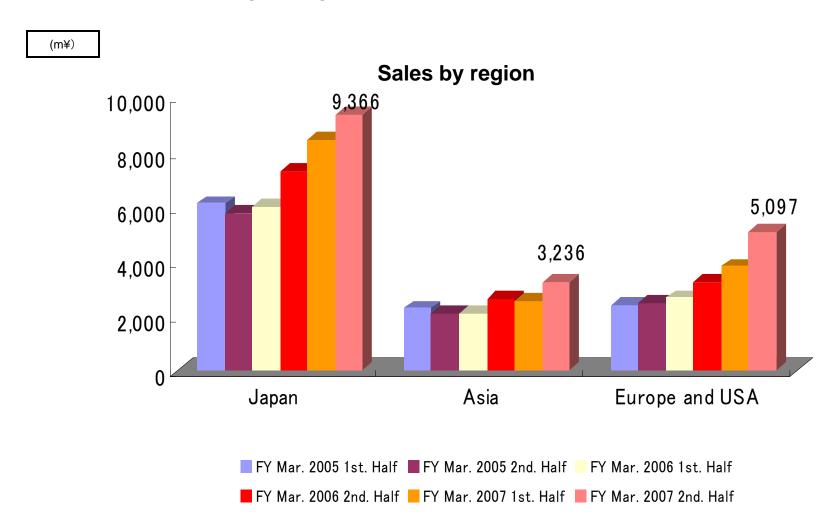




# Sales by region



Sales in each area is growing



# Strategies for M&A and Alliances



Past M&A and alliances --- Acquisition of companies with manufacturing technologies and alliances to enlarge business operations

Time	Company acquired/Alliance partner	Description
Nov. 2006	Merger and liquidation	Merged with Ferrotec Precision, which produces Vacuum feedthrough. Liquidated two subsidiaries.(Dec.).
Sep. 2006	Established a joint venture in Taiwan	Established Ferrotec Taiwan jointly with a local partner to sell vacuum feedthroughs and offer maintenance services
Dec. 2005	Established a joint venture with LTD Ceramics Inc. (USA)	Established joint venture in China to manufacture ceramics
July 2005	Acquired NORD Co., Ltd.(Russia)	Acquired company that manufactures and sells Peltier (thermoelectric) devices in order to increase share of global market
May 2005	Business alliance with KSM Inc.(Korea)	Alliance for mutual sales of vacuum feedthroughs and products associated with semiconductor manufacturing equipment
Oct. 2004	Acquired trade right from Advanced Fluid Systems(U.K.)	Purchased rights from this company for the European vacuum feedthrough business
July 2004	Exclusive contract with Applied Films(Germany)	Gave this company exclusive rights to purchase Ferrotec vacuum feedthroughs
Oct. 2003	Business and financial alliance with Aliontek	Technology alliance with ALIONTEK CORPORATION, which has technology for the grinding of quartz products, strengthened manufacturing technology for quartz products in China
July 2002	Established a joint venture Diacelltec Corporation with Mitsubishi Cable Industries, Ltd	Established jointly owned company to manufacture and sell lithium-ion batteries and take over the lithium-ion battery business of Mitsubishi Cable
Feb. 2002	Business alliance with Toshiba Ceramics and Mitsui Co. for wafer production by commissioning	Ferrotec silicon wafer production equipment moved to China factory to conduct a CMS business, and manufacturing is outsourced to this factory
Feb. 2002	Acquired control of Ferrotec Silicon through exchange of shares	Group acquires manufacturing technology and operating rights for silicon crystal ingots
April 2001	Acquired FerroComm, which produces ceramics products	Acquired this company, which has manufacturing technology for ceramics products and transferred this technology to China
March 200	Business alliance with Amerigon Inc.	Signed contract to supply thermoelectric modules for automotive thermostatic control systems

### History of Silicon-Related Operations at Ferrotec





January

Started producing computer seals at the Chiba Factory. Started repairing vacuum feedthroughs.

March

Demonstrated that production yields improve when the seals of other companies' silicon single crystal grower are replaced with ferrofluid vacuum feedthroughs that shut out oxygen. All ovens were retrofitted with ferrofluid vacuum feedthroughs, resulting in a large volume of sales to Japanese silicon single crystal grower producers. Additionally, Ferrotec (USA) began importing and selling these seals after developing its own silicon single crystal pulling oven.

July

Began using automated assembly machines to produce compact seals in large quantities. Tokyo Engineering produced these machines based on design parameters provided by Ferrotec. Two rotary index type machines were installed. Based on a three-shift day, each machine can produce 200,000 seals per month.

December

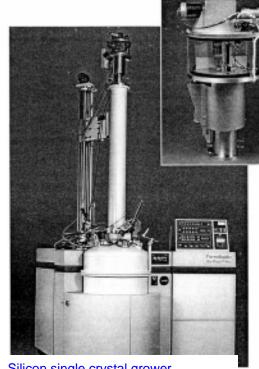
Three automated assembly machines were added, raising the total to five. Monthly output capacity rose to one million seals.

June

Fiscal year sales totaled 718 million yen Fiscal year-end workforce of 45 December

Increased capital to 200 million yen

Started production of vacuum feedthroughs in Japan and began selling imported silicon monocrystal pulling ovens



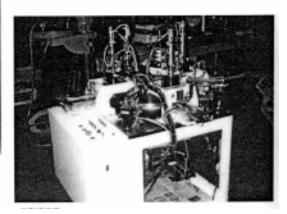
Silicon single crystal grower

Upper right: Vacuum feedthrough

June

Fiscal year sales totaled 718 million yen Fiscal year-end workforce of 45 December

Increased capital to 200 million ven



Automated assembly machine

Significant Events in Japan

Breakthrough of drilling for the guide tunnel of the Seikan Tunnel, a 53.9km tunnel between Honshu and Hokkaido (January)

Last section of the Chugoku Expressway completed (March)

Japan Sea Chubu Earthquake kills 114 (May)

Complete unemployment rate rises to 2.8% in first half of 1983, highest level in 30 years (July)

Philippine President Benigno Aquino assassinated at Manila Airport (August)

Korean Air 747 shot down over Sakhalin by Soviet fighter, all 269 passengers and crew perish (September) Former Prime Minister Kakuei Tanaka sentenced to 4

years and fined 500 million yen

### History of Silicon-Related Operations at Ferrotec





March

Crystal Tech Co., Ltd. was established by Ferrotec and Mitsui & Co., Ltd. to manufacture and sell silicon for making semiconductor devices

April

Engineers were temporarily assigned to FFC to acquire expertise concerning the manufacture of ferrofluids.

May

Started using the vacuum feedthrough for ion injection machines made by Eaton

July

Increased capital to 513,750,000 yen Shares were sold through a private placement, procuring about 500 million yen. As a result, JAFCO Co., Ltd. and the venture capital funds of this company became shareholders.

December

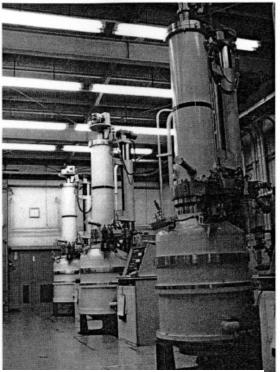
Produced a vacuum feedthrough catalog using Ferrotec's own design

Began shipping samples of fluid dynamic bearings

June

Fiscal year sales totaled 2,930 million yen Fiscal year-end workforce of 109

Started manufacture and sales of silicon single crystal for semiconductors



The single crystal silicon pulling furnaces of Crystal Tech Co., Ltd.

(sales organization at that time)

1st Sales Division, Ferrofluids

2nd Sales Division, Vacuum feedthroughs

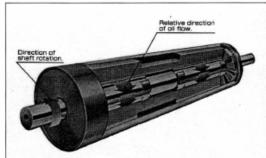
3rd Sales Division, Computer seals

4th Sales Division, Silicon single crystal

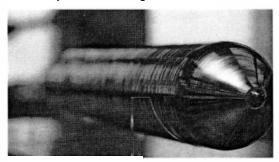
grower, GMN silicon wafers, slicers

Dormitory for single employees constructed in

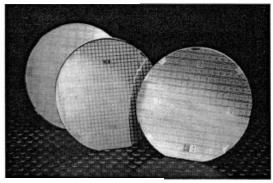
city of Yokaichiba in Chiba prefecture



Fluid dynamic bearing



Silicon crystal ingot



Silicon wafers