

Japan Third Party Co., Ltd. (JASDAQ ; 2488) Fact Sheet

	18th FY (05/3)	19th FY (06/3)	20th FY (07/3)	21th FY (08/3)
(In JPY thousand : rounded to the nearest thousand)	2004/3-2005/3	2005/4-2006/3	2006/4-2007/3	2007/4-2008/3
Sales (100%)	4,594,307	5,083,934	5,357,360	6,002,159
Cost of sales	3,725,263	4,354,997	4,245,697	4,664,642
Cost of sales ratio	81.1%	85.7%	79.2%	77.7%
Gross profit	869,044	728,936	1,111,662	1,337,516
Gross profit margin (%)	18.9%	14.3%	20.8%	22.3%
SG&A expense	471,864	498,502	599,845	626,686
SG&A expense ratio (%)	10.3%	9.8%	11.2%	10.4%
Operating income	397,179	230,434	511,817	716,830
Operating income percentage (%)	8.6%	4.5%	9.6%	11.9%
Current income	392,178	272,800	524,108	601,093
Current income percentage (%)	8.5%	5.4%	9.8%	10.0%
Net income	196,016	56,298	261,863	331,494
Net income percentage (%)	4.3%	1.1%	4.9%	5.5%
SG&A expense breakdown (100%)	471,864	498,502	599,845	626,686
Personnel expenses*	199,757	272,330	286,125	309,943
% of SG&A	42.3%	54.6%	47.7%	49.5%
Depreciation allowance	2,829	1,429	5,043	5,192
% of SG&A	0.6%	0.3%	0.8%	0.8%
Rent	53,385	48,156	54,926	46,843
% of SG&A	11.3%	9.7%	9.2%	7.5%
Other expenses	215,893	176,587	253,751	264,708
% of SG&A	45.8%	35.4%	42.3%	42.2%
Total Assets	2,814,170	3,389,480	3,812,543	4,076,952
Current assets	2,088,882	2,664,367	3,097,739	3,295,590
Cash on hand and in banks	988,394	1,525,909	1,786,055	1,930,847
Account receivable	819,165	928,650	1,089,097	1,059,232
Inventory assets	91,078	49,574	46,929	94,815
Other current assets	281,323	209,808	222,587	305,511
Total fixed assets	725,288	725,112	714,804	781,362
Current liabilities	1,251,466	1,206,690	864,313	915,542
Accounts payable	94,099	196,992	174,969	250,468
Current portion of long-term debt	545,000	453,000	0	0
Income taxes payable etc.	133,114	49,726	177,714	140,107
Other current liabilities	479,253	506,972	511,630	524,967
Total fixed liabilities	253,250	436,788	475,070	479,878
Long-term debt	0	0	0	0
Total shareholders' equity	1,309,454	1,746,000	2,473,159	2,681,530
Paid up capital (¥ million)	318,300	535,075	795,475	795,475
Number of shares outstanding	3,646	17,252	20,052	60,156
ROE(%)	15.9%	3.7%	12.4%	12.9%
EPS (JPY)	47,893	2,049	13,477	5,537
BPS (JPY)	353,279	99,988	123,337	45,209
Dividends (JPY)	8,750	2,000	3,500	1,400
Operating cash flow	121,059	136,528	280,402	475,646
Investment cash flow	77,942	71,250	▲49,546	▲116,998
Financial cash flow	▲59,902	306,373	19,781	▲122,632
No. of employees (regular)	387	395	386	520